

## Learning Objective 2: People Skills

### a) Working with and through others

<i>Core Course</i>	<i>Assignment</i>	<i>Level of Coverage</i> <sup>1</sup>
ACCT 201A	n/a	n/a
ACCT 201B	Group Project	I
	Group Project	I
BUAD 201	Peer Editing	I
BUAD 301	Listening & Feedback	D
	Managing Conflict	D
	Nonverbal Communication	D
ECON 201	Study Groups	I
	Joint Projects	I
	Debates	I
	Peer Review	I
ECON 202	n/a	n/a
ECON 315	n/a	n/a
FIN 320	n/a	n/a
ISDS 265	n/a	n/a
ISDS 361A	n/a	n/a
ISDS 361B	n/a	n/a
MGMT 246	n/a	n/a
MGMT 339	Organizational Culture (group exercise)	I
MGMT 340	Group Dynamics	M
	Group Decision-Making	M
	Personality and Individual Differences	M
	Communication	M
	Attitudes and Emotions	M
	Motivation	M
	Reward & Recognition	M
	Conflict Management & Negotiation	M
Group Assignments	M	
MGMT 449	Lincoln Case	I
MKTG 351	Projects/ Assignments	I

## Learning Objective 2: People Skills

<b>b) Working alone and in teams</b>		
<i>Core Course</i>	<i>Assignment</i>	<i>Level of Coverage<sup>1</sup></i>
ACCT 201A	Group Project	I
ACCT 201B	n/a	n/a
BUAD 201	n/a	n/a
BUAD 301	Managing Conflict	D
	Formal Report	D
	Oral Presentation	D
ECON 201	Study Groups	I
	Joint Projects	I
	Debates	I
	Peer Review	I
ECON 202	n/a	n/a
ECON 315	n/a	n/a
FIN 320	n/a	n/a
ISDS 265	n/a	n/a
ISDS 361A	Homework Exercises & Computer Assignments	I
ISDS 361B	Project Required	I, D
MGMT 246	n/a	n/a
MGMT 339	n/a	n/a
MGMT 340	Conflict Management & Negotiation	M
	Personality and Individual Differences	M
	Communication	M
	Attitudes and Emotions	M
	Stress Management	M
	Job Satisfaction	M
	Engagement	M
	Individual Assessments and Reflections	M
MGMT 449	Lincoln Case	I
	Daimler- Chrysler Case	I
	Coca Cola Case	I
	Wal-Mart Case	D
MKTG 351	Projects/ Assignments	D

## Learning Objective 2: People Skills

c) Exhibiting Leadership		
<i>Core Course</i>	<i>Assignment</i>	<i>Level of Coverage</i> <sup>1</sup>
ACCT 201A	n/a	n/a
ACCT 201B	n/a	n/a
BUAD 201	n/a	n/a
BUAD 301	Managing Conflict	I
ECON 201	n/a	n/a
ECON 202	n/a	n/a
ECON 315	n/a	n/a
FIN 320	n/a	n/a
ISDS 265	n/a	n/a
ISDS 361A	n/a	n/a
ISDS 361B	n/a	n/a
MGMT 246	n/a	n/a
MGMT 339	n/a	n/a
MGMT 340	Leadership	D
	Power & Influence	D
	Organizational Change	D
	Organizational Culture	D
	Opportunities to exhibit/ understand leadership	D
	Tools to determine leadership effectiveness & understand effectiveness	D
MGMT 449	Lincoln Case	I
	Wal Mart Case	I
MKTG 351	n/a	n/a

<sup>1</sup>I = Objective Introduced : first time ideas have been analysed at college level.

D = Objective Developed : Ideas developed and practiced with feedback (individual grades).

M = Objective Mastered : Demonstrated at the level appropriate for graduation.